



USPAE Position: Executive Director

Overview

USPAE is seeking candidates for the position of Executive Director to lead the organization into a new period of growth. Recent government awards have resulted in significant growth with sizeable opportunities in the pipeline. This position requires someone with an understanding of the electronics industry who has experience working in the government sector, preferably with the Department of Defense.

Responsibilities:

- Develop, implement, and lead a strategy that will best support the organization's mission as set by the board of directors.
- Establish and grow stakeholder relationships with industry, academia, and government that will support the organization's strategy.
- Communicate with stakeholders through all applicable public and private channels to strengthen the USPAE brand and position the organization as a valuable resource.
- Oversee all contracting with government, partners, and vendors.
- Oversee all accounting activities, including annual budgets and fiscal execution.
- Create or update business operations processes and policies including any joint business processes with ATI, oversight on IT and infrastructure, or internal documented processes.
- Maintain and create new value to industry partners including consortium building, monthly newsletters, monthly forums, and other industry-driven engagements.
- Interact regularly with the board of directors, providing updates, seeking guidance, and recommending new strategies.

Requirements:

- Five or more years of experience interacting with the DoD and other government agencies, engaging in, or capturing project opportunities.
- Ten years of experience in the electronics industry.
- Excellent communications skills, with a history of effectively interacting at all levels of government organizations.
- Established executive acumen in the areas of business operations, revenue generation, fiscal management, strategic vision, partnerships, decision-making, and driven results
- Residency in the Washington, DC region strongly preferred to facilitate frequent government interaction but flexible on working from home.

MRA – The Management Association is conducting this search on behalf of USPAE. Please send resume and cover letter to: Lyssa.bernstein@mranet.org.

About USPAAE

USPAAE helps ensure the U.S. government (USG) has access to resilient and trusted electronics supply chains. An independent industry association, USPAAE strengthens interactions between the USG and leaders in the electronics industry and academia. It facilitates collaboration on electronics innovations, helps solve government challenges and accelerates the adoption of new technologies. USPAAE is a non-profit organization, and its members are organized in the U.S. or its allied countries. They are leaders in researching and developing innovative technologies and experts in designing, prototyping and producing advanced electronics. All have committed to high standards in quality, cybersecurity, anti-counterfeiting and supply chain risk management, helping ensure they are resilient, trusted and secure. USPAAE.org

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